

Monthly Real Estate Sales Breakdown

Bellingham		Oct '06	Prior Month	Y-T-D 2006	Oct '05	Y-T-D 2005
1	Used, Single Family	100	140	1282	151	1546
2	New, Single Family	25	24	221	25	380
3	Condominium	50	36	565	56	505
4	Multi-Family; Commercial/Industrial	24	37	201	33	267
5	Platted - Lot Only	28	35	342	40	532
6	Unplatted - Land Only	3	6	65	3	70
7	Land with Manufactured Home	2	5	37	2	55
Bellingham Total		232	283	2813	310	3355

North County		Oct '06	Prior Month	Y-T-D 2006	Oct '05	Y-T-D 2005
Ferndale, Lynden, Blaine						
1	Used, Single Family	98	111	1076	133	1361
2	New, Single Family	22	28	266	28	371
3	Condominium	28	33	207	20	232
4	Multi-Family; Commercial/Industrial	25	20	201	19	222
5	Platted - Lot Only	48	51	494	113	968
6	Unplatted - Land Only	21	19	213	30	336
7	Land with Manufactured Home	14	21	194	13	259
North County Total		256	283	2651	356	3749

East County		Oct '06	Prior Month	Y-T-D 2006	Oct '05	Y-T-D 2005
Deming, Sumas						
1	Used, Single Family	12	11	120	20	147
2	New, Single Family	2	3	25	3	11
3	Condominium	6	0	29	4	39
4	Multi-Family; Commercial/Industrial	2	2	14	0	11
5	Platted - Lot Only	31	28	259	23	329
6	Unplatted - Land Only	5	2	47	8	56
7	Land with Manufactured Home	14	13	126	14	124
East County Total		72	59	620	72	717

Total Sales	560	625	6084	738	7821
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Market Statistics Provided Courtesy of First American Title & Escrow